**Project Name:** Energy Storage Development Line

**Call Reference:** OC28R15P 0273

**Name of relevant European Regional Development Fund or European Social Fund Operational Programme Priority Axis:** Priority Axis 4: Supporting the Shift Towards a Low Carbon Economy in All Sectors

**Name of European Structural & Investment Funds Investment Priority:** 4f Promoting research and innovation in, and adoption of, low-carbon technologies.

**Lead Local Enterprise Partnership Area:** Sheffield City Region

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**Project Description:**

The **Energy Storage Development Line (ESDL)** project is a Collaborative Experimental Development Partnership between the award winning low carbon SME, Cumulus Energy Storage and the world class academic institution, the University of Sheffield.

**What ESDL will do:**

- Engineering and construction of assembly line & supply chain, to produce non-commercial demonstration batteries for the University test facilities at Willenhall and selected SCR regional businesses.

**& achieve:**

- ESDL will allow the University to investigate and optimise the local supply chain with Cumulus Energy Storage across the SCR region.

The project will be located at the Advanced Manufacturing Park, Rotherham, creating additional employment.

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**Project Start Date:** 1st August 2016

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**Invitation to submit a tender to Project Manage the Cumulus Energy Storage limited ESDL project.**

You are invited to submit a tender to provide key Project Management services to Cumulus Energy Storage limited to support lead personnel and partners in executing the project plans as set out in the Outline ESDL application (ESIF-Form-2-015_Outline_Application_Form__E-Claims_Version__20160531-v9.00Application.docx). Further, your attention is drawn to the section entitled 'Important Information for Bidders’ below.
Should your tender be successful, the Scope of Work, Framework Agreement for Project Management Consultancy with Contract No. 20160721_1 (the "Framework Agreement" - which includes all the documents referred to in the award letter for the Framework Agreement) and any changes agreed in writing, will establish the contract between you and the Cumulus Energy Storage limited.

Please see the Cumulus Energy Storage Limited’s web site for further information on our current offers.

**Tender Structure**

Each bidder should submit a concise (6 page) written proposal setting out:

1. The personnel that would be involved in the project, and with similar projects
2. The team’s experience and knowledge of the Cumulus Energy Storage limited, particularly its R&D programme to date and energy storage ambitions.
3. The team’s experience with this kind of project.
4. A plan for how the project will be approached.
5. The size of the team involved and how they will be allocated.
6. The perceived risks and factors critical to the success of the project.

**Tender Assessment Criteria**

Tenders will be assessed on the basis of the most economically advantageous tender received as measured against the following criteria:

<table>
<thead>
<tr>
<th>Criteria</th>
<th>Weighting</th>
</tr>
</thead>
<tbody>
<tr>
<td>The proposed team’s knowledge of the Cumulus Energy Storage limited [as an indication of how long it will take them to get up to speed].</td>
<td>30%</td>
</tr>
<tr>
<td>The proposed team’s experience with this kind of project [as an indication of whether they will get the level of detail right].</td>
<td>25%</td>
</tr>
<tr>
<td>The appropriateness of the plan and the perceptiveness of the perceived risks and critical success factors</td>
<td>30%</td>
</tr>
<tr>
<td>Price</td>
<td>15%</td>
</tr>
</tbody>
</table>

As a condition for further consideration, bidders must be able to maintain the confidentiality of the work produced in this project. The Cumulus Energy Storage limited reserves the right to reject tenders which do not meet the condition for further consideration.

**Submission of Tenders**

The table below details the timescales for this procurement process:

<table>
<thead>
<tr>
<th>Event</th>
<th>Date/Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>Invitation to Tender</td>
<td>21st July 2016</td>
</tr>
<tr>
<td>Deadline for clarification questions</td>
<td>27th July 2016</td>
</tr>
<tr>
<td>Tender Submission Deadline</td>
<td>08:00 GMT on 29th July 2016</td>
</tr>
<tr>
<td>Morning telephone interviews with the Cumulus Energy Storage limited CEO*</td>
<td>29th July 2016</td>
</tr>
<tr>
<td>Selection of Contractor(s)</td>
<td>By 08:00 GMT on 1st of August 2016</td>
</tr>
<tr>
<td>Commencement of Individual Call Off Contract from Framework Agreement (estimated)</td>
<td>1st of August 2016</td>
</tr>
</tbody>
</table>

* Specific times will be agreed with Bidders.
Unless informed to the contrary, tenders and communications should be sent by e-mail to the following e-mail address: Nick.Kitchin@cumulusenergystorage.com

Copies of the Cumulus Energy Storage limited,

a) Scope of Work for the ESDL Project Management contract.
b) Outline Application for the ESDL project.
c) Sustainable Development Policy and Implementation Plan.
d) Gender Equality and Equal Opportunities Policy and Implementation Plan.

Will be made available to applicant bidders on request.

I look forward to receiving your tender.

Yours sincerely,

Nick Kitchin

For and on behalf of

CUMULUS ENERGY STORAGE LIMITED
AMP Technology Centre,
Advanced Manufacturing Park,
Brunel Way,
Rotherham,
South Yorkshire.
S60 5WG
IMPORTANT INFORMATION FOR BIDDERS

Bidders should note that this Scope of Work does not constitute an offer to contract with the Cumulus Energy Storage Limited. It only represents a definition of specific requirements and an invitation to submit a tender addressing these requirements. Issuance of this invitation to tender and the subsequent receipt and evaluation of the tenders by the Cumulus Energy Storage limited does not commit the Cumulus Energy Storage limited to enter into an Individual Call Off Contract with any bidder.

Bidders should also note that:

- the Cumulus Energy Storage limited reserves the right not to accept the lowest priced tender or any tender whatsoever;
- the Cumulus Energy Storage limited reserves the right to accept more than one tender;
- unless a bidder makes a formal statement to the contrary, the Cumulus Energy Storage limited reserves the right to accept any part of a bidder’s tender without accepting the remainder;
- formal notification that a tender has been successful will be communicated in writing by the Cumulus Energy Storage limited;
- the costs of tendering are the full responsibility of the bidder; and,
- the pricing set by bidders shall be valid for a minimum of 90 days.

The information contained here, in the Scope of Work and in any documents or information it refers to or incorporates (the “Disclosed Information”) has been prepared to assist interested parties to decide whether to make a bid. The Disclosed Information is not a recommendation by the Cumulus Energy Storage Limited. It does not purport to be all inclusive or include all the information that a bidder may require.

Neither the Cumulus Energy Storage Limited nor any of its directors, employees, agents or advisers makes any representation or warranty (express or implied) as to the accuracy, reasonableness or completeness of the Disclosed Information. All such persons or entities expressly disclaim any and all liability (other than in respect of fraudulent misrepresentation) based on or relating to the Disclosed Information or any subsequent communication. The only information which will have any legal effect and/or upon which any person may rely will be such information (if any) as has been specifically and expressly represented and/or warranted in writing to the successful bidder in any written contract that may be entered into with the Cumulus Energy Storage limited.

Cumulus Energy Storage limited requires that successful bidders comply with all requests for information in order to satisfy the documentary requirements set out in the DCLG publication “Procurement Law ESIF Compliance Guidance Note (ESIF-GN-1-001)”. Delivery partners (i.e. successful bidders) are subject to the same principles under which ERDF and ESIF funded projects are required to operate with regard to the Treaty principles of:

- Equal treatment;
- Transparency;
- Non-discrimination;
- Mutual recognition; and
- Proportionality